



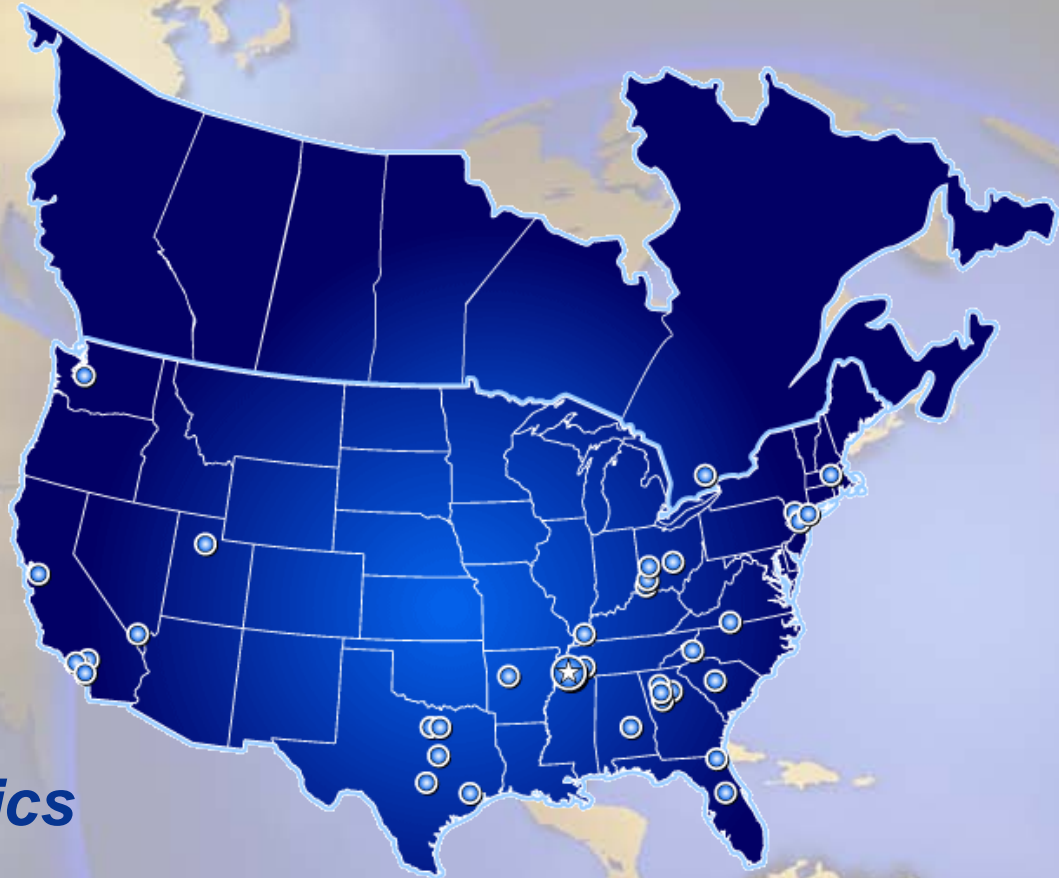
How Does Intermodal Help?

David Wedaman, CEO
Re Trans

LATC Meeting September 13, 2011

**More than 40 Offices Across the US & Canada,
and an Agent Network Around the World**

Headquartered in Memphis



***Precision Logistics
is in our DNA***

Strengths

- **Multimodal Capabilities**
- **Unbiased – Non-Asset Based Approach**
- **Experienced Logistics Professionals**
- **Administrative Support & Efficiencies**
 - **Leading-Edge Systems**

Issues:

Over The Road Rates Going Up

Highway Infrastructure

Capacity is Getting Tighter

Carbon footprint

Intermodal will be vital as the nation's highways become constrained

Today

2020



Truck Volume Scale

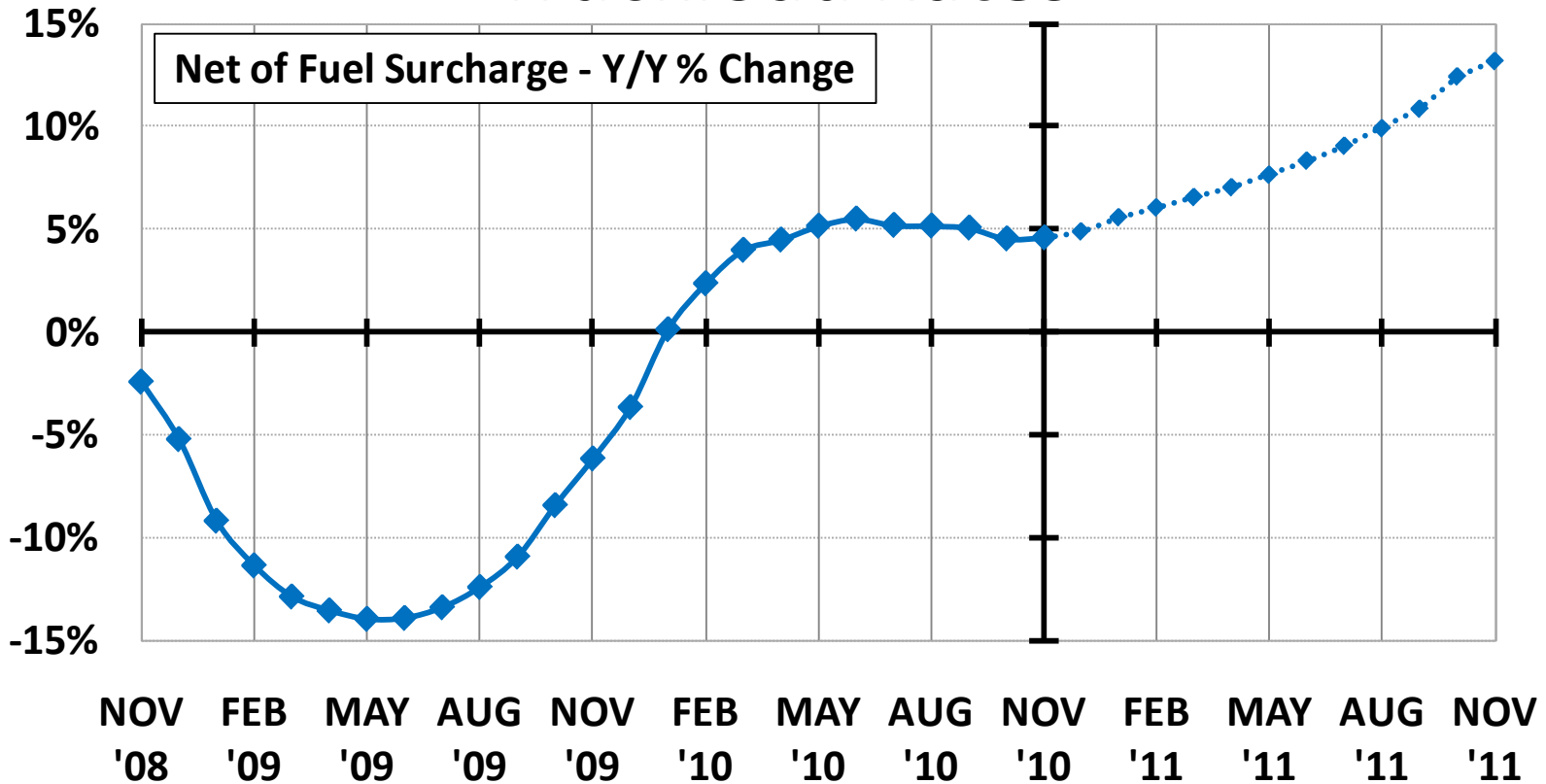


Rates:

Truck Rates up 5% in last six months and are expected to continue to rise



Truckload Rates



Source: Transport Fundamentals, FTR Associates'; Copyright 2010

Capacity:

Continues to grow tighter

Hours of Service

CSA 2010...2011...2012...?

Drivers

Credit





Carbon Footprint Reduction

Investing in new fuel-efficient, low emission locomotives

Joining with EPA on SmartWay and Climate Leaders programs

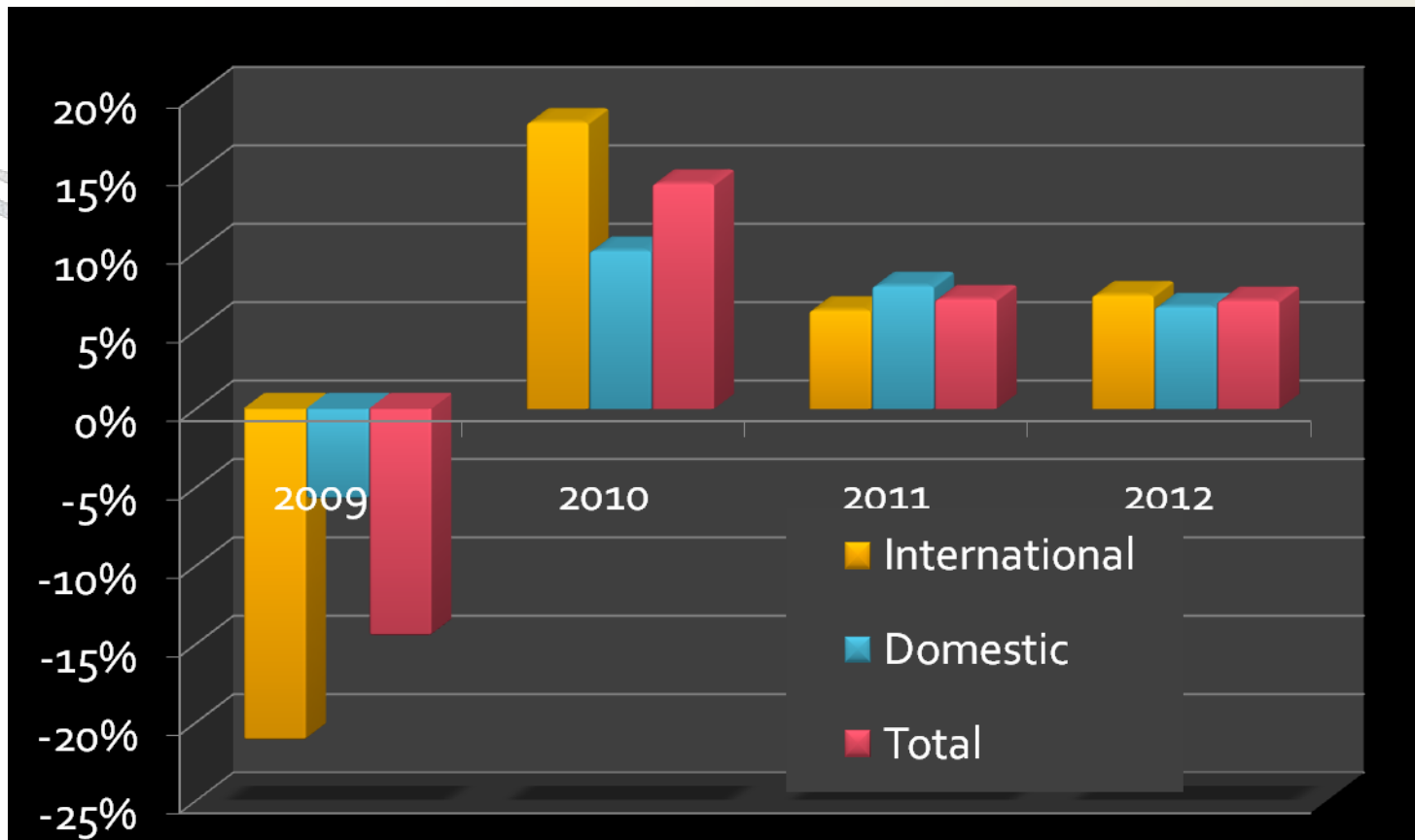
Pursuing innovative fuel conservation initiatives



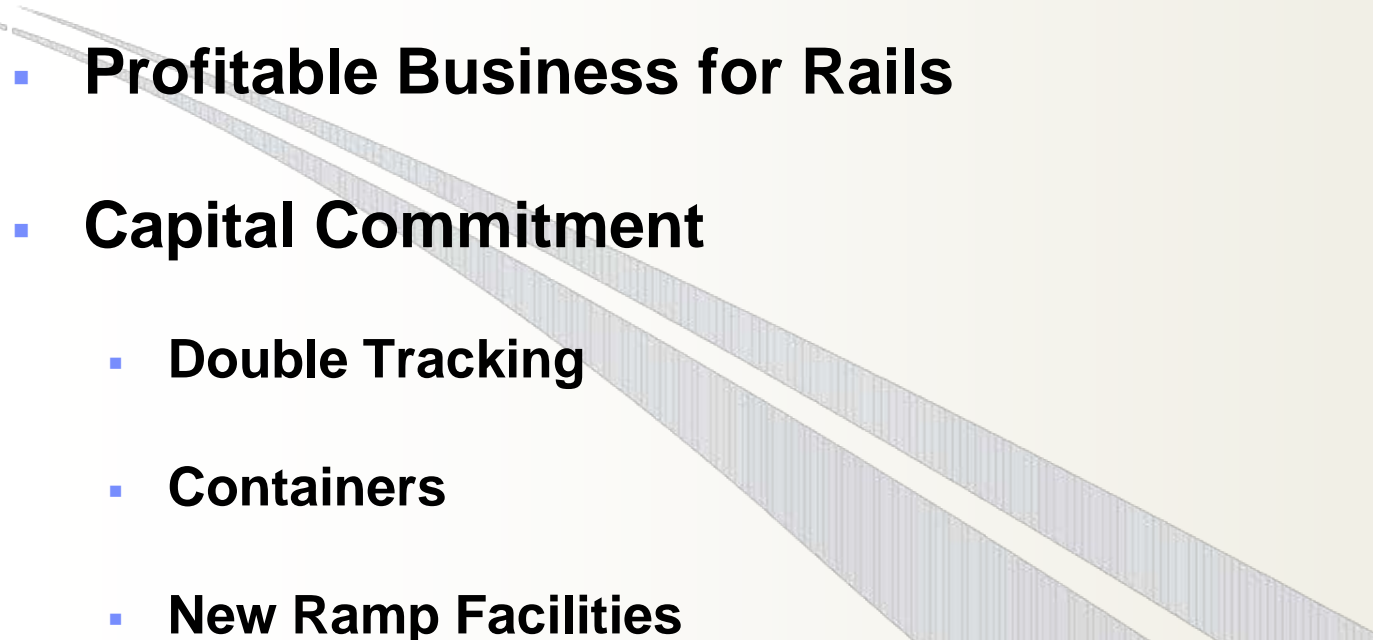
**SmartWaySM Transport Partnership
Excellence Award Winner 2007**



Intermodal Outlook



Railroads Committed to Intermodal

- **Significant portion of their overall revenue**
 - **Profitable Business for Rails**
 - **Capital Commitment**
 - **Double Tracking**
 - **Containers**
 - **New Ramp Facilities**
- 

How to Best Use Intermodal

- **Review Service Requirements**
 - **Make Commitments to the Product**
 - **Forecasting**
 - **Look at new lanes especially East Coast**
- 



Thank You

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